# FLEET EV SERVICE PILOT

### A SIMPLIFIED PATH TO FLEET ELECTRIFICATION



Transitioning your fleet to electric vehicles (EV) can save your organization time and money on fuel and maintenance, and you'll reduce your carbon footprint. If you're interested in making the transition, and your fleet supports local, state, or other public sector operation, then we invite you to apply for our Fleet EV Service Pilot.

## **Benefits of participating**

- Installation of make-ready charging infrastructure
- Charging equipment options
- Option to prepay for the charger and installation up front, or through a monthly bundle on your bill
- Low-cost EV charging rate
- Upfront technical assistance

# Is your fleet eligible?

If you can answer "yes" to qualifications below, your organization is eligible to participate in the pilot.

- Your organization is a non-residential electric customer of Xcel Energy in Minnesota.
- Your organization is in the public sector.
- Your fleet operation has or is planning to have at least five owned or leased electric vehicles within the next six months.
- You agree to install a minimum of four charging ports per site, or a minimum of 50 kW of charging capacity.





TRANSITION STEPS					
Getting Started	Preliminary Infrastructure Design	Signed Service Agreement	Detailed Design + Construction	Energize + Equipment Verification	Pilot Feedback
After you enroll, we will qualify your application to determine feasibility.	We help you develop the infrastructure design blueprint while you select from charging equipment options.*	We will mutually execute a customer service agreement.	We will construct and install equipment at the project site.	You can begin charging your fleet EVs after all final electrical inspections are completed.	We will send you a survey to help us learn about your customer experience.

<sup>\*</sup> You have the option to acquire, install and maintain your own charging equipment that complies with applicable safety standards and has smart charging capabilities, or select charging equipment from Xcel Energy's pre-qualified list. You will be required to make your charging equipment selection prior to execution of the customer service agreement.

### **FLEET EV SERVICE PILOT**

### **CHARGING OPTIONS AND PRICING**

# **Charger options**

During enrollment, if you select charging equipment from Xcel Energy's pre-qualified list, you can choose to either pay for the charger and installation up front (prepay) or through monthly installments on your bill.

## **Option 1: Prepay**

When you elect to prepay, you will be invoiced for the charging equipment and installation cost after construction. Additional monthly service charges will still apply. The monthly service charges vary based on the type of chargers you choose, but range from about \$11 to \$34 per month, per charging port.

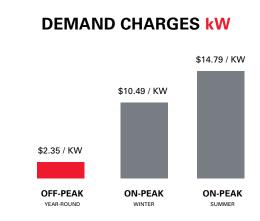
# **Option 2: Monthly Bundle**

The monthly bundled cost includes the charging equipment and installation, plus the monthly service charge that covers ongoing maintenance and data management. The monthly bundled costs vary based on the type of chargers you choose, but range from about \$33 to \$68 per month, per charging port.

### Fleet EV electric pricing

Once you have applied and are accepted in the pilot, you automatically gain access to our fleet EV electric pricing, which provides overnight (off-peak) charging for less than half the price of on-peak charging.

# 4.855¢ / KWH 2.341¢ / KWH OFF-PEAK ON-PEAK



# Support during the process

YEAR-ROUND

Contact your dedicated Xcel Energy account manager or community relations manager to get started. They will be working closely with you throughout the process. Or for general EV charging questions, email us at **ElectricVehicles@xcelenergy.com**.

For more details, visit xcelenergy.com/FleetEVPilot.

YEAR-ROUND



